



Altus Renewables Limited (Altus) specializes in the production and marketing of biomass-based fuels for the generation of renewable energy.

Altus Expands to New Markets through SBP Certification

As a small business in Australia, Altus was seeking a solution to differentiate the business in meeting the growing demand for independently certified, premium grade wood pellets in the European and Japanese markets. Altus also sought a more organized, streamlined structure for data capture and management, as well as a mechanism to demonstrate the company's long-term sustainability practices. After some research, they determined that the Sustainable Biomass Program (SBP) best aligned with their needs.

"To help meet the growing demand in Europe and Asia and to demonstrate our sustainable practices, we began looking for a solution that had synergies with the long-term sustainability of our business. Our trading partner in the European market suggested pursuing SBP certification and recommended several certifying bodies including SCS Global Services. We opted to work with SCS to acquire SBP certification because of SCS's professionalism, responsiveness, and diverse expertise with natural resources certifications."

- David Valentine, Chief Operating Officer, Altus Renewables

SCS Verifies SBP Compliance

To confirm that Altus' management system is capable of ensuring that the SBP Standards are implemented, SCS conducted on-site visits to the pellet mill and shipping port, interviews with relevant staff and a review of procedures, records and databases. In 2017, Altus was awarded SBP certification after demonstrating compliance to the standards.



Key Outcomes

**Secured
new markets
in Japan
and Europe**

**Demonstrated
the company's
commitment
to sustainability
principles**

**Improved operational
efficiencies through
systematic monitoring,
raw material selection,
and energy use**

SBP Helps Altus Streamline Internal Processes and Stand Out in a Competitive Field

SBP

Sustainable Biomass Program

By implementing the SBP framework, Altus improved their data capture and management systems, leading to tighter control of the procurement and management of raw materials, more detailed tracking of energy usage and sustainability criteria and the integration of these processes into the everyday operation. Within three months of implementing the SBP Standards, Altus saw improvements in the systematic approach being adopted by the operational team, more rigor in the data collected and improved operational efficiencies.

Altus insists on 100% certified raw material from their regional suppliers and has introduced strict quality management systems to ensure that their customers receive the highest quality wood pellets with transparent sustainability claims.

In addition, introducing the SBP framework has helped Altus successfully market their product to existing European and emerging Japanese wood pellet markets. As a small producer, Altus can differentiate themselves with a label like SBP which compliments their high-quality product. Altus plans to increase their production capacity to over 500,000 tonnes per annum through the development of a second processing facility and is committed to maintaining SBP certification for all of their future production.

Thanks to the rigor and guidance of the SBP framework and the expertise and support from SCS, Altus has improved their data management, control of sourcing, and successfully pushed their product into premium markets.

For more information on attaining SBP certification, please contact:

Michelle Tuyen

Account Manager and Sales Coordinator

+1.971.801.5321 direct

mtuyen@scsglobalservices.com

